

Discovery Global Real Estate Securities Feeder Fund

In the second quarter of 2023, the fund underperformed the benchmark by 175bps, decreasing by 1.51% while the benchmark increased by 0.24%. The underperformance was driven mostly by the first and second bites of the apple, namely country and sector allocation, which decreased by 154bps. The third bite, namely stock selection, decreased relative performance by 76bps. Currency effects had a positive impact of 54bps. The second quarter proved to be challenging with continued interest rate rises in the US, concerns over the European economy, China's disappointing reopening and low property transaction volumes globally adding opaqueness to the mix.

For the first bite of the apple, the weakest performing geography was HK where we remain overweight on the back of attractive valuations, peaking interest rates and expectations of higher growth. We were also overweight the UK and Australia, both of which performed poorly on the back of stubbornly high inflation and fast rising rates. We have cut our UK weighting to UW, but remain OW Australia because of its historically defensive characteristics. The best performing region was Japanese developers on the back of healthy inflation, accommodative monetary policy and a weak Yen. We remain underweight Europe and Singapore, which boded well for the fund last quarter as both were down. We are carefully monitoring the global markets to make sure that we capitalise on attractive valuations as and when interest rates peak and inflation falls to more acceptable levels.

For the second bite of the apple, our overweights in healthcare and data centres worked well, as senior housing occupancies continued to rise and artificial intelligence led to upward demand revisions respectively. We are also OW industrial and office, the former on the back of strong fundamentals and the latter on the back of attractive valuations, and the sectors performed broadly in line with the index during 2Q23. We are most UW residential, specifically apartments, on the back of weak affordability and ample supply. This view did not find traction in 2Q23, with the sector outperforming the index substantially. We were also UW self-storage and net lease, which worked well for us as they underperformed the index. We continue to UW self-storage as we believe that the run up in asset values in the physical market has been extreme, but we have reined in our UW on the net lease side as interest rates roll over and their growth surprises on the upside.

The top three performing stocks for this quarter were all US-based. Data centre stock Digital Realty led the charge rising 17%, followed by senior housing behemoth Welltower up 14% and West Coast residential stock Essex up 13%. We continue to own Digital on the back of likely continued strong growth and positive sentiment around AI, and Welltower, because the senior housing story has far from run its course. We have sold Essex for the reasons mentioned above. The worst performer for this quarter was US office property stock Hudson Pacific, down 35%, which we have excised from the portfolio. HK/China performed poorly, and hence Kerry and Hang Lung fell 14%, and we sold both. We remain overweight HK, but we believe the best way to express that is through Link REIT.

We remain defensively positioned as we believe that we have yet to reach the trough as economic growth slows further and interest rates rise. That said, valuations are attractive and returns should be healthy on a 12-month view. We remain nimble and macro data driven in this volatile market.

Disclaimer

Fairtree Asset Management (Pty) Ltd is an authorised financial services provider (FSP 25917). Collective Investment Schemes in Securities (CIS) should be considered as medium to long-term investments. The value may go up as well as down and past performance is not necessarily a guide to future performance. CISs are traded at the ruling price and can engage in scrip lending and borrowing. A schedule of fees, charges and maximum commissions is available on request from the Manager. A CIS may be closed to new investors in order for it to be managed more efficiently in accordance with its mandate. Performance has been calculated using net NAV to NAV numbers with income reinvested. The performance for each period shown reflects the return for investors who have been fully invested for that period. Individual investor performance may differ as a result of initial fees, the actual investment date, the date of reinvestments and dividend withholding tax. Full performance calculations are available from the manager on request. There is no guarantee in respect of capital or returns in a portfolio. <u>Representative Office:</u> Prescient Management Company (RF) (Pty) Ltd is registered and approved under the Collective Investment Schemes Control Act (No.45 of 2002). For any additional information such as fund prices, fees, brochures, minimum disclosure documents and application forms please <u>www.Fairtree.com</u>. The Fairtree Global Listed Real Estate Fund is registered and approved under <u>section 65 of CISCA</u>.

Highest rolling one-year return 35.23% and lowest rolling one-year return -26.73 (information to 30 June 2023). The fund has returned an annualised return of 3.05% (Benchmark: 6.06%) since inception (Inception date: April 2020). The fund's annualised performance over 1-year is -5.55% (Benchmark: -4.56%). Annualised performance for the fund over 3-years is 1.72% (Benchmark: 3.33%). Fund returns disclosed are annualised returns net of investment management fees and performance fees. Annualised return is weighted average compound growth rate over the period measured. Past performance is not necessarily a guide for future performance. Fund investment risk indicator level: conservative. Full performance calculations are available from the manager on request. Highest & Lowest return: The highest and lowest returns for any 1 year over the period since inception have been shown. NAV: The net asset value represents the assets of a Fund less its liabilities.

This document is confidential and issued for the information of the addressee and clients of Fairtree Asset Management only. It is subject to copyright and may not be reproduced in whole or in part without the written permission of Fairtree Asset Management. The information, opinions and recommendations contained herein are and must be construed solely as statements of opinion and not statements of fact. No warranty, expressed or implied, as to the accuracy, timeliness, completeness, fitness for any particular purpose of any such recommendation or information is given or made by the Manager in any form or manner whatsoever. Each recommendation or opinion must be weighed solely as one factor in any investment or other decision made by or on behalf of any user of the information contained herein, and such user must accordingly make its own study and evaluation of each strategy/security that it may consider purchasing, holding or selling and should appoint its own investment or financial or other advisers to assist the user in reaching any decision. The Manager will accept no responsibility of whatsoever nature in respect of the use of any statement, opinion, recommendation, or information contained in this document. This document is for information purposes only and does not constitute advice or a solicitation for funds.

DISCLAIMER:

Discovery Life Investment Services Pty (Ltd): Registration number 2007/005969/07, branded as Discovery Invest, is an authorised financial services provider. Product rules and terms and conditions apply.

The views and opinions expressed in this article are for information purposes only and should not be seen as advice as defined in the Financial Advisory and Intermediary Services Act. Discovery shall not be liable for any actions taken by any person based on the correctness of this information. For full details on the products, benefits and any conditions, please refer to the relevant fact file. For tailored financial advice, please contact your financial adviser.

For the full CIS disclosure and risk statement, go to: CIS disclosure: <u>http://www.discovery.co.za/assets/discovery.coza/corporate/cis-disclosure.pdf</u> Risk disclosure: <u>http://www.discovery.co.za/assets/discovery.coza/corporate/risk-disclosure.pdf</u>