

Discovery Global Millennial Share Portfolio

July 2022

As millennials have entered their prime earning / spending years, they have become the world's most important consumer force reshaping spending patterns across global industries. This disruption is creating powerful, long-term, secular growth opportunities for investors which we call the 'Millennial Effect'. The strategy offers a thoughtful way of gaining exposure to the 'Millennial Effect' through an actively managed portfolio investing across all regions, sectors and market caps in order to effectively capture the widespread impact of this generation. The strategy invests in fundamentally solid companies that are aligning business models to service the tech-enabled consumption habits of the millennial generation. By carefully evaluating the quality of each business and investing at a reasonable valuation, we believe we can give our clients thoughtful exposure to the 'Millennial Effect', creating a well-diversified portfolio capable of generating wealth over the long-term.

The strategy is managed by 3 Co-Portfolio Managers, aided by 80+ research analysts working in 6 locations across the world. We think our local insights and global connectivity enables us to identify less researched companies that can benefit from the impact of the millennial generation. The Co-PMs work with the local analysts to identify what we believe are the best opportunities for this differentiated portfolio. Our team of 80+ investment professionals based across 6 locations globally has identified a proprietary universe of 400+ securities where the revenues are aligned to the millennial thematic. We look at companies that offer products as well as services that are catering to the spending patterns of the millennial generation and aim to keep a balanced portfolio. While the entire team vigorously debates investment ideas and overall portfolio structure, all final buy/sell decisions for the portfolio are a product of the collective decision of the Co-Portfolio Managers.



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Market Review

Global equities rose in the month of July, returning 6.98% (total returns in USD). Markets recovered during the month as focus shifted to corporate earnings and recessionary concerns eased. Hope for a potential decrease in the aggressiveness of interest rate hikes by the Federal Reserve was sparked after positive commentary from officials, which helped growth catch up to the value style factor.

Corporate earnings released during the month led to markets taking on a more bullish stance. High levels of consumer and corporate spending helped companies report better-than-expected earnings numbers on an overall basis. However, keeping in mind the stickiness of commodity price rises and the persistence of supply chain issues, management guidance remained mixed. Strong numbers motivated investors to tilt focus and pivot investments back to the growthier segments of the market.

The US Federal Reserve revised interest rates upwards by another 75 bps during the month, in line with market expectations. However, positive commentary from FOMC officials around recessionary risks instilled market optimism around a potential reel back in contractionary stance during the latter part of the year. A majority of global central banks continued to hike interest rates to battle inflationary pressures. US CPI numbers came in above consensus expectations, reflecting the largest increase in more than 4 decades.

Issues in China persisted with the implementation of new COVID-19 measures in line with the country's zero tolerance policy. Economic data released during the month reflected the slowest rate of expansion since the onset of 2020. The Real Estate sector continued to spiral down due to broader concerns. Homeowners boycotted mortgage payments on stalled developmental projects, aggravating the liquidity and leverage issues.



Performance Overview

- The Goldman Sachs Asset Management Global Millennials Equity Strategy returned 9.86% in the month of July underperforming MSCI ACWI Growth by 30 bps and outperforming MSCI World by 192 bps.
- There has been an uptick in performance in July across global equity markets despite high inflation numbers and a 75bps rise in interest rates by Fed. It has been partly driven by better than expected earnings in the market. It is estimated that 68% of the S&P 500 companies have reported a positive earnings surprise for the 2nd quarter. While it is below the five-year average of 77%, it still reassures the market that corporate earnings aren't recession-like yet. In addition to benefitting from investor optimism, some of our companies have reported good 2Q results in July, which has led to the better numbers.
- At the country level, the portfolio's stock selection in UK and allocation to Netherlands supported relative performance during the month. On the other hand, our positions in the US and allocation to China detracted the most from portfolio returns.
- At the sector level, our underallocation to Health Care and Financials supported portfolio performance during the month. On the other hand, our positions in Information Technology and allocation to Communication Services detracted from portfolio returns.

Periods Ending 31-July-2022	GSAM Global Millennials Equity Strategy (%)	MSCI ACWI Growth (%)	Excess Return (bps)	MSCI World (%)	Excess Return (bps)
July 2022	9.86	10.16	-30	7.94	192
YTD 2022	-28.90	-20.59	-831	-14.19	-1,471
Trailing 1 year	-30.17	-16.88	-1,329	-9.16	-2,101
Trailing 3 years	10.16	10.76	-60	9.57	+59
Trailing 5 years	10.76	10.63	+12	8.81	+195
Since Inception	13.64	12.75	+88	11.05	+259

Source: Goldman Sachs Asset Management. Inception Date: January 01, 2019. The returns are gross and do not reflect the deduction of investment advisory fees, which will reduce returns. Our investment advisory fees are described in Part 2 of our Form ADV. See additional disclosures. **Past performance does not guarantee future results, which may vary**. The holdings and/or allocations shown may not represent all of the portfolio's investments. Future investments may or may not be profitable.



Performance Commentary

Some of the top contributors and detractors for the month include:

- Amazon (Contributor) US based technology and e-commerce
 - The stock performed well driven by strong numbers from Amazon's Prime day event, driven by demand for consumer electronic goods. The company sold a total of 300 million products, showcasing resilience in consumption. Amazon also reported their quarterly numbers, with revenue and operating income coming in better than expected. We continue to like the company given the long-term growth prospects has remained positive. Despite ongoing macro/ inflationary pressure, they should continue to accelerate in the year given they are staying laser-focused on driving both the retail e-commerce space as well as AWS. Also, they are constantly announcing new products and features. It recently announced new capabilities for serverless analytics, which is expected to be extremely valuable for companies dealing with large datasets.
- MercadoLibre (Contributor) Argentine based e-Commerce and FinTech platform
 - The stock performed well on the back of improved sentiments as investors' risk appetite for growth stocks increased during the month. The company also reported their quarterly earnings with net revenues surging to a new record high of \$2.6 billion continuing their run of increase in revenues YoY. We continue to like the company as it continues to deliver solid growth and profitability despite the looming macro risks like interest rates and inflation among others. We believe in the company as it is more diversified and better positioned than peers in Brazil to continue growing with the structural penetration of digital commerce and digital financial services. We are bullish on its FinTech arm that is expected to launch more financial services to engage its customer while improving interface.
- Sunny Optical (Detractor) Leading camera lens and module producer in China
 - The stock detracted on the back of decreased guidance on net income which is expected to be down by ~45% YoY. The miss is attributed to low demand in the smartphone market, both handset (down by9% YoY) and camera lens (down by 21% YoY). Despite the short-term pressure, we continue to believe that the company will benefit from increased demand. It was recently announced that Sunny Optical will be the largest supplier of wide-camera 7P lenses for the IPhone 14 series exceeding market consensus which we view as a positive development. We continue to like the company given their focus on the long-term, they have significantly increased their capacity so as to continue the price war to obtain more orders and raise the production utilization.
- Meituan (Detractor) China based shopping platform for local products and retail services
 - The stock continued to face pressure on the back of lingering regulatory and national service risk from the previous quarter. The stock further declined on the back of rise in geopolitical tensions in the region. Food delivery, one of the company's alternative growth drivers, also faced pressure as lockdowns increased over COVID-19 concerns. We remain positive on Meituan as we expect to see rise in demand as restrictions eases further into the year. We continue to monitor the stock and believe the share price will recover once the regulation headwind is over.

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Effect of Fees

The following table provides a simplified example of the effect of management fees on portfolio returns. Assume a portfolio has a steady investment return, gross of fees, of 0.5% per month and total management fees of 0.05% per month of the market value of the portfolio on the last day of the month. Management fees are deducted from the market value of the portfolio on that day. There are no cash flows during the period. The table shows that, assuming all other factors remain constant, the difference increases due to the compounding effect over time. Of course, the magnitude of the difference between gross-of-fee and net-of-fee returns will depend on a variety of factors, and this example is purposely simplified.

Period	Gross Return	Net Return	Differential
1 year	6.17%	5.54%	0.63%
2 years	12.72	11.38	1.34
10 years	81.94	71.39	10.55

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